

CLEMSON UNIVERSITY RESEARCH FOUNDATION (CURF)
TECHNOLOGY COMMERCIALIZATION INTERNSHIP OPPORTUNITY ANNOUNCEMENT
Academic Year 2018-2019

CURF is seeking graduate students in chemistry engineering, material science, and chemistry technical disciplines or MBA students with an aforementioned undergraduate degree who desire to learn about technology commercialization by working at the Clemson University Research Foundation (CURF). CURF is responsible for managing the intellectual property of Clemson University by soliciting and analyzing invention disclosures for commercial potential, patenting selected inventions, and marketing and licensing technologies to third parties. Students will receive hands-on experience learning how ideas generated in a research laboratory can be developed into commercial products. This Intern experience provides a great opportunity for graduate students who are interested in exploring career opportunities which require a cross-disciplinary skill set in business, legal and scientific technical fields.

The internship is a year round opportunity for up to 20 hours a week.

Academic Technology Commercialization or “Technology Transfer” involves understanding intellectual property, and the methods for evaluating, marketing and commercializing nascent technologies. CURF Interns will support CURF’s technology commercialization activities in the following ways:

- 1) **INTELLECTUAL PROPERTY MANAGEMENT:** The Intern will help to identify, evaluate and protect University IP through the patenting process.
- 2) **TECHNOLOGY MARKETING:** The Intern will:
 - support tech commercialization officers through ad hoc market data collection for incorporation into technology commercialization evaluations;
 - support the development of marketing descriptions and materials in the Clemson University IP portfolio;
 - perform early stage market opportunity evaluations for technologies, and develop his/her own assessment of the market viability of specific technologies; and,
 - support marketing events, which may include working with tech commercialization officers to develop and deliver presentations featuring key technologies at industry events.
- 3) **TECHNOLOGY COMMERCIALIZATION:** The Intern may interact with external companies and startup ventures during contractual transactions, which may include business development activities, comparable transactional analysis, and technology valuations.

Given the nature and responsibilities of the position, only US persons (any individual who is a citizen of the United States, a permanent resident alien of the United States, or a protected individual as defined by 8 U.S.C.1324b(a)(3)) will be considered for this position.

INTERESTED APPLICANTS SHOULD SUBMIT A LETTER OF APPLICATION EXPLAINING YOUR INTEREST AND A CURRENT CV TO BRITTANY SOUTO AT bsouto@clemson.edu. THIS IS A PAID POSITION REQUIRING A MINIMUM OF 10-12 HOURS PER WEEK. IF YOU ARE CURRENTLY ON AN ASSISTANTSHIP OF 20 HOURS AND WISH TO SUPPLEMENT YOUR ASSISTANTSHIP, PERMISSION FROM YOUR GRADUATE ADVISOR IS REQUIRED.

TAKING APPLICATIONS FOR NEXT ACADEMIC YEAR – JULY 23, 2018 – AUGUST 24, 2018